

Message Text

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ACTION AF-18

INFO OCT-01 ISO-00 NEA-11 SPC-03 SAM-01 AID-20 EB-11

NSC-10 RSC-01 CIEP-02 TRSE-00 SS-20 STR-08 OMB-01

CEA-02 FEA-02 IO-14 INT-08 SCI-06 CIAE-00 COME-00

FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12 LAB-06 SIL-01

PA-04 PRS-01 USIA-15 L-03 H-03 DODE-00 DRC-01 /204 W

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P 021100Z FEB 74

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC PRIORITY 5727

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EO 11652: NA

TAGS: SG, IR, ENRG

SUBJ: CHARTER OIL PRESIDENT TO MEET GOS,
IRANIANS IN DAKAR

1. SUMMARY: DURING AMBASSADOR'S COURTESY CALL
FEB 1, LOUIS ALEXANDRENNE, SENEGAL'S MINISTER
OF INDUSTRIAL DEVELOPMENT, SAID US INDUSTRIALISTS
WOULD MEET NEXT WEEK WITH GOS AND IRANIAN OFFICIALS
ON CAYAR REGINERY PROJECT. END SUMMARY.

2. ALEXANDRENNE SAID HE MOST PLEASED WITH RESULTS
OF HIS RECENT MEETINGS WITH US BUSINESS AND EX IM
BANK. AS RESULT MINISTER'S CONTACTS WITH PRIVATE
SECTOR IN US, RUSSELL B. NEWTON, PRESIDENT OF CHARTER
OIL CO, JACKSONVILLE, FLA., WOULD ARRIVE DAKAR
FEB 8 ABOARD PRIVATE PLANE TO MEET WITH SENEGALESE
AND IRANIAN GOVT OFFICIALS FOR DISCUSSIONS
REFINERY PROJECT AGREEMENT, WHICH HE INTIMATED NEAR
CONCLUSION. ALEXANDRENNE NOTED IRANIAN PRIME WOULD
BE HERE AT TIME OF NEWTON VISIT.

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3. ALEXANDRENNE FLASHED DRAFT LETTER OF ACCORD, WHICH HE SAID PREPARED BY FIRM OF DAVID MORSE, GOS ATTORNEY. AGREEMENT PRESCRIBES JOINT-COMPANY INVOLVING GOS AND CHARTER OIL, GIVING CHARTER MANAGEMENT AND SALES CONTRACT FOR 25 YEARS. ALSO SCHEDULED TO PARTICIPATE IN FEB MEETINGS IN DAKAR ARE DR FRANCKEL, DIRECTOR OF EXPORT LIFE RESEARCH CORP., AND JOSEPH GOLAN.

4. ACCORDING TO ALEXANDRENNE REFINERY WOULD HAVE INITIAL ANNUAL PRODUCTION GOAL OF 600 MILLION TONS AND WOULD SUPPLY EUROPEAN AND AFRICAN MARKETS. HOWEVER, GOS HAD IN MIND EVENTUAL NEEDS OF DAKAR TANKER REFUELING FACILITY AND POSSIBLY SALES IN US. ALEXANDRENNE SAID ASHLAND OIL HAD EXPRESSED SOME INTEREST IN PROJECT. WHILE NIGERIAN GOVT HAD DECLINED CAPITAL PARTICIPATION IN PROJECT, GOWON HAD WRITTEN SENGHOR RECENTLY PROMISING TO PROVIDE CRUDE ALONG WITH THAT SENEGAL WOULD GET FROM IRAN.

5. HAS MORSE DISCUSSED THESE DEVELOPMENTS ON REFINERY WITH DEPT?
AGGREY

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Message Attributes

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